

26 October 2017

Graeme Taylor
Public Affairs Director

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Dear Mr Lamberts,

I am writing to thank you again for taking the time to meet today. It is very clear that there is a lot we do not agree on, and may never agree on, but we absolutely owe it to European citizens - as I and my children are - to continue to have these difficult debates.

You are correct when you say businesses exist to make money. I don't deny this. But that doesn't prevent businesses from having a clear social purpose, and it is that purpose that gets the 26,000 people who work for our industry out of bed every day, because they believe they are making a positive contribution to answering many of society's challenges.

As we discussed, there are of course many different models for European food production, all of which have a different impact on crop yields, the economy, the environment, and the consumer. To secure our food future we don't need to pick one, nor do we need to take them all, but what we do need to have is an honest and open and evidence -based discussion about the consequences of each of them. There is no zero sum.

To continue the discussion I would be very happy to invite you to meet a group of member companies from our industry so that you might convey your concerns directly to them. If you are in agreement I will liaise with your office to agree a mutually convenient time and date.

Finally, I would be very happy to have a copy of the recording of our meeting that you made, if you agree to share it.

Thank you again for your time.

Yours sincerely,

Graeme Taylor

